

# SmartLink for DST

Delivering fully automated, nightly downloads of your DST data directly into SmartOffice

SmartLink for DST, an add-on to Ebix CRM's SmartOffice®, retrieves your clients' mutual fund and annuity investment data directly from DST and automatically downloads that data into your SmartOffice system each night. The result: when you log in to SmartOffice each morning, current DST data is readily available within the appropriate contact record in SmartOffice, completely eliminating the time-consuming, manual processing of the past and freeing up your valuable time to focus on serving your clients.

A fully integrated product within the SmartOffice platform, SmartLink for DST interacts seamlessly with the SmartOffice contact management and information management features, delivering current, accurate investment information and helping you create a wide variety of valuable client holding and portfolio reports.

## Leverage the Power of Automated Data Entry

SmartLink for DST provides automatic nightly downloads of account and transaction data files for DST providers, and automatic monthly downloads of DST position data. The built-in error reconciliation feature makes it easy to identify and correct incoming data errors from DST to ensure that the data in your SmartOffice is as

accurate as possible. By having this valuable information at your fingertips — without the tedious process of manual downloads — you can work faster, ensure accuracy, and more easily gain insight into your clients' immediate planning needs. Most importantly, by streamlining and accelerating your workflow, you can have more dedicated time to spend with each client to build trust and ensure the stability of your business relationship.

SmartOffice Asset Allocation reports include current DST data, making it easy for the planner and client to respond to allocation issues and monitor the rebalancing of positions.

### DATASHEET

- Get 'no touch' automated updates directly into SmartInvestments
- Save time by eliminating manual downloads and data entry
- Gain instant visibility into each client's current accounts, positions, and transactions
- Improve client service

Prepared on 06/20/2009

**Asset Allocation**  
Joseph Ackerman & Kathleen Ackerman

488 S. Oakland Avenue  
Green Street  
Suite 200  
Pasadena CA 91101  
Preferred: (310) 309-0948 # 152

Assets	Account #	Cost	Current Value	Percentage of Position
<b>Cash Equivalents</b>				
Cash	00234567956	60,000.00	66,700.00	6.55%
Cash Equivalents Subtotal		60,000.00	66,700.00	6.55%
<b>Corporate Bonds</b>				
ATT 8.B 2010	00234567956	136,764.09	146,759.10	14.41%
Corporate Bonds Subtotal		136,764.09	146,759.10	14.41%
<b>Equity Assets</b>				
American Balanced Fund	84482	37,800.00	39,060.57	3.83%
Equity Assets Subtotal		37,800.00	39,060.57	3.83%
<b>Fixed Assets</b>				
American Funds Invest Co Of Amer F	84482	8,512.22	6,366.50	0.62%
Fixed Assets Subtotal		8,512.22	6,366.50	0.62%
<b>Int'l Equities</b>				
American Funds Capital World Bond	84482	37,437.88	41,847.08	4.11%
American Skandia-Evergreen VA Global Ldrs	4581208	85,473.31	99,135.23	9.72%
Int'l Equities Subtotal		122,911.19	140,982.31	13.84%
<b>Large Cap Growth</b>				
AIM Growth Fund	00234567956	61,996.76	53,037.17	5.21%
The Growth Fund Of America	00234567956	50,000.00	94,144.14	9.24%
Total Coverage Income	P225165	20,000.00	36,666.67	3.60%
Total Coverage Performer	P225165	35,000.00	46,816.60	4.60%
Large Cap Growth Subtotal		166,996.76	230,663.58	22.64%
<b>Large Cap Value</b>				
AT&T	00234567956	58,200.00	55,748.76	5.47%
American Skandia-AST AIM Balanced	4581208	58,125.80	74,353.01	7.30%
Kingjet Corporation	00234567956	88,000.00	77,113.35	7.57%
Microsoft	00234567956	70,000.00	58,668.86	5.76%
Large Cap Value Subtotal		274,325.80	265,883.98	26.10%
<b>Long Term Bonds</b>				
Federal Natl Mfg Assn Mtn	00234567956	80,000.00	82,317.68	8.08%
Long Term Bonds Subtotal		80,000.00	82,317.68	8.08%

# SmartLink for DST provides these valuable features:

- > **Automated Data Downloads** automated, "no touch" downloading and updating of your data greatly simplifies the task of retrieving account, position, and transaction data and associating the data with each of your clients.
- > **Seamless Integration** with the SmartOffice SmartInvestments module provides easy access to information, more reporting options, and access to industry-specific features such as Asset Allocation or third-party applications such as EISI, MoneyGuidePro, and Morningstar — all to make your job easier.
- > **Built-in Error Reconciliation** makes it easy to correct any data errors right away to ensure your information is accurate before you present it to your clients.
- > **Client Reporting** simplifies the task of creating easy-to-read portfolio reports showing all client holdings.

Choose the  
SmartOffice solution  
designed for  
your business:

- SmartOffice®  
Professional Edition  
for Insurance Agents
- SmartOffice®  
Premier Edition for  
Financial Advisors
- SmartOffice®  
Premier Edition  
for Brokerage  
General Agencies

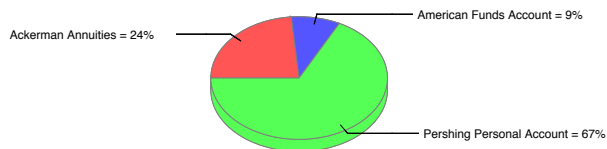
Call 800-777-9188 or  
go to [www.ezdata.com](http://www.ezdata.com)  
to learn more.

Prepared on XX/XX/XXXX

## Performance Summary of Accounts

Joseph Ackerman & Kathleen Ackerman

From: 12/31/2008 Through: 03/31/2009



Account Name	Account #	Open Date	Account Type	Account Value	Cumulative % Return w/ Inc.	Annualized % Return
Ackerman Annuities	4581208	04/11/2006	General	212,186.64	1.00	1.00
American Funds Account	84482	02/13/2003	401K	80,348.71	-6.33	-6.33
Pershing Individual Account	00234567956	04/20/2000	Individual	606,862.80	-4.66	-4.66
<b>Total</b>				<b>899,398.15</b>		

Combine the power of  
direct DST downloads  
with SmartInvestments  
to create graphical  
account summaries.



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